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#### Where are we?

#### Different environments

- Level of developments and infrastructure
- Regulations...

#### Different usages

- Level of B2B
- Level of digitalization
- Specific usage such as banking...
- Inclusivity is a key concern for Orange.

Orange has good view of very different situations as shown in the next 2 slides...

## Orange at a glance



#### 1 role

Multi-services operator

#### 5 activities



- Communication services for individuals
- Communication services for businesses
- Content
- Mobile financial services
- Wholesale



## 3 types of customers

- Individuals
- Businesses
- Operators and service providers



**264 million** customers



**28 countries** for consumer services and a global presence with Orange Business Services



**150,700** employees



€41.4 billion

in revenues



€7.4 billion

in investments





#### 220 countries and territories for business

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#### What is the vision with softwarization?

#### End-to-end agility





- For new features, for customization, for correcting any issue
- → Like OTT applications







New applications

- Massive IoT, specialized services (industry 4.0...), new verticals (banking...)
- Softwarization is a key enabler to reach this agility while remaining competitive

How to benefit from Softwarisation in so many different situations?

#### **Technical drivers for Network Softwarization (1)**

- Many technology evolutions are being introduced by network operators.
- 5G including:
  - Devices (smartphones, IoT) and enablers such as slicing
  - 5GC (Core), micro-service based. To be available at SA (Stand alone) stage that could be deployed in 2020.



The live 5G networks today, in South Korea and the US, for example, are primarily providing enhanced mobile broadband services, which can be achieved with non-standalone mode, i.e. overlaying 5G radio networks on top of 4G core. This was the architecture that Huawei used when demonstrating 5G at MWC on Vodafone's network. On the other hand, to achieve 5G's full capabilities, including to provide virtualised networks (e.g. network slicing for a particular client) and to run the extreme low latency applications (e.g. automatic cars) there would need end-to-end 5G networks, i.e. 5G radio and 5G core.

## **Technical drivers for Network Softwarization (2)**

- IT technology
  - CI/CD, DevOps
  - Telco Cloud, SDN/NFV



- Open source in addition to standards to get reference implementations
  - ORAN, ONAP, ODL, Open Stack...and many, many others...
- Al and Machine Learning, Big data
  - Collecting data from devices, probes / robots; Multi purpose DB
  - Fine tuning rules and policies, with the help of Al/ML
- RPA, Automation, Blockchains, Etc., Etc.



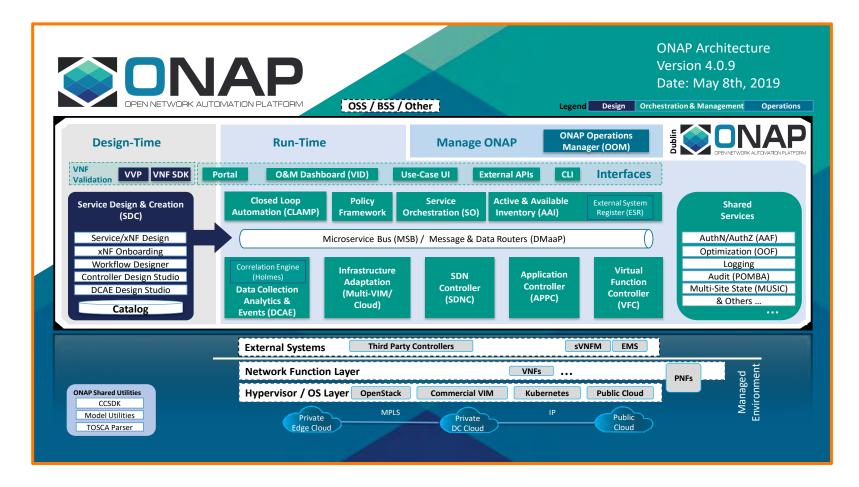


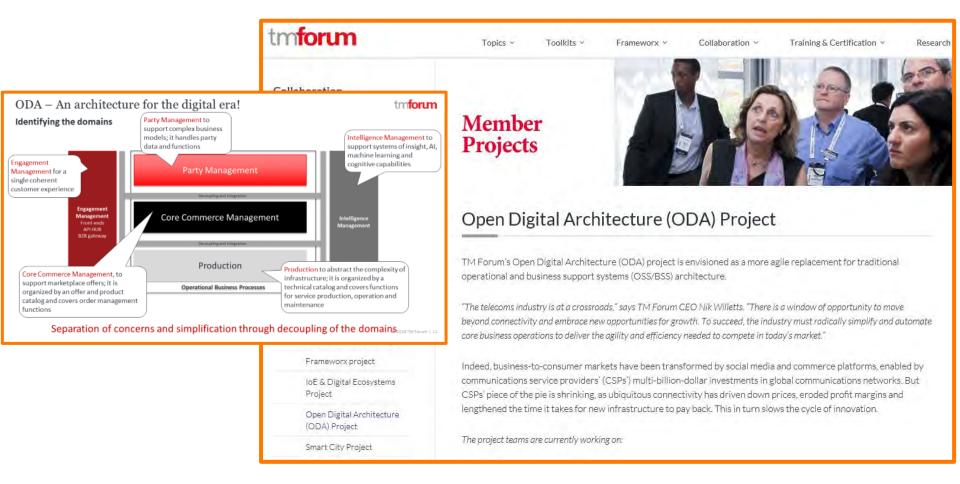
#### However, networks are difficult to upgrade

- Different generations of equipment, including terminals (for instance, 2G phones).
- Sheer cost of updating technologies (Orange 'only' €7B per year) and installing physical devices (fiber...).
- Impact on Operation and its culture (the legacy part is huge)
- Many solutions adding complexity
- → Interconnexion: migration engineering between worlds (see IPv4, IPv6), Gateways, Roaming agreements...
- → Management: Mediation, Connectors, API, Umbrellas
- → Automation to hide complexity of Life Cycle Management and Operation. Important for starting and getting operational culture.

#### However, there is the BSS/OSS headache

- There has been much less standardization in the area of IT apps.
- Many applications doing the same thing... especially with different networks
- → First, allow for automated provisioning. Relevant plugs with TMF API. Key with the introduction of 5G Slicing and NSaaS (Network Slice-as-a-Service).
  - Then dynamically (re-)negotiate slice service parameters + feedback mechanisms (check delivery complies with negotiated request).
- → Start benefit from **ONAP** common framework
- → Later benefit from **TMF ODA** (Open Digital Architecture) common framework

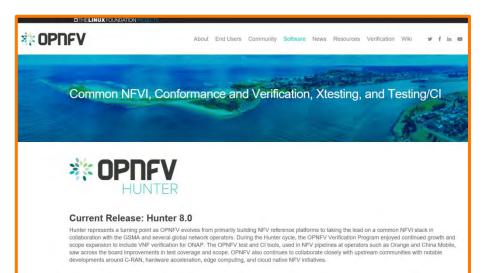




## Other issues are to be solved... (1)

#### How to handle the diversity of suppliers

- Leading to various ways of working
- Difficulties to integrate. Traditional IoT (Interoperability Tests) not sufficient.
- → Orange has pushed collaboration between 3<sup>rd</sup> parties
- OPNFV, functest, x-testing to automate integration between various 3<sup>rd</sup> parties.



## Other issues are to be solved... (2)

- How to implement advanced agile mode while maintaining security with 3<sup>rd</sup> parties.
  - Some applications must be developed in-house by the network operator, with the ability to use advanced agile mode (DevOps, SecDevOps, BusDevOps, towards NoOps...).
  - However, most applications are developed by 3<sup>rd</sup> parties.
  - → To get agility with supplier(s), necessary to share a detailed approach and tools to get a true JAD (Joint Agile Delivery) with the supplier. For instance, this has been studied in TMF.
  - →One roof, tool/process sharing
  - → Security monitoring independently

### Other issues are to be solved... (3)

- How to avoid vendor locking while the IT infrastructure stack is integrated with network applications
  - In the short term, stacking the IT infrastructure with generic hardware, the VIM and VNFs is not so easy yet.
  - → Specific vertical integration often remains the rule taking into account
    - Operator specific constraints (GDPR, security, legal...)
    - Specific performance constraint (with specified H/W and mechanisms such as SR-IoV, DPDK…).
    - Full independency between layers is not yet there: still some vendor locking.
  - → Towards better maturity between VIM (such as Open Stack) and Network controllers (such as SDN-C).

#### Other issues are to be solved... (4)

- How to introduce an adequate underlying platform ('Telco Cloud'), able to execute software where it makes most sense
  - Central execution, or closer to the customer for better latency few millisecond type of requirements.
  - The Telco Cloud architecture is not so clear for the time being.
  - → NGPOP architecture, impacting network POP architecture
  - → Impact on backhaul architecture.

### Other issues are to be solved... (5)

- And, last but not least, how to move towards a true NoOps world with automation, allowing operation to focus on Quality of Service improvement.
  - Automated change, hiding existing complexity. Shortening of LCM (Life Cycle Management)
  - Automation of Incident Detection and Workaround execution (first way to close the loop)
  - →Operation focusing rather on problem resolution (using advanced tools).

# **Barriers and Frontiers of Softwarization for the Network of 2030**

- Legacy equipment will still be there, especially in less developed countries.
  - May hinder the deployment of advanced services such as 5G slicing which is an important enabler for Business.
  - Telco cloud not ubiquitous yet.
- Industries will still use many legacy factories
  - Legacy tools or processes making it difficult to benefit from softwarisation (for instance interconnexion). Green field approach would be preferable.
- Security issues and concerns
  - At governmental level, cybersecurity, data protection... making it difficult to implement advanced agile mode such as JAD with partners. Silo solutions will not allow for taking advantage of all the innovations.
- At the operational level, a full NoOps world with automation may be difficult to reach. This seems reachable.

## Thank you!



